

**INSTITUTIONAL POLICY AND PLANNING COMMITTEE  
MEETING MINUTES  
May 14, 2010**

PRESENT: Chair; Professor Adrienne Zuerner, Vice Chair; Rochelle Calhoun, Michael Casey, Winston Grady-Willis, Ann Henderson, Susan Kress, Kim Marsella, Muriel Poston, Jeff Segrave, Justin Sipher, Michael West, Mary Cogan, Raina Bretan, James Welsh, Hugh Foley, and Anne Petruzzelli.

ABSENT: President Philip Glotzbach, Mary Lou Bates, Erica Bastress-Dukehart, and Susan Bender.

**1. Approval of Minutes**

Approval of the minutes from the April



financial need. It was mentioned that there have been several years when this system has allowed Admissions to pinpoint class numbers with a high degree of accuracy. Mr. West also pointed out the financial risks of coming in under the desired number of students.

- Another member suggested that a complete analysis of the financial aid strategy used this year may be in order to see if changes may need to be made in our approach to decisions regarding aid.
- A member asked what we can do in the long- and short-term with regard to risk management in under/over enrollment

- Members inquired about