

TABLE OF CONTENTS

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Introduction

Are local foods better than long distance foods?

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How do consumers view food labels, specifically local food labeling?

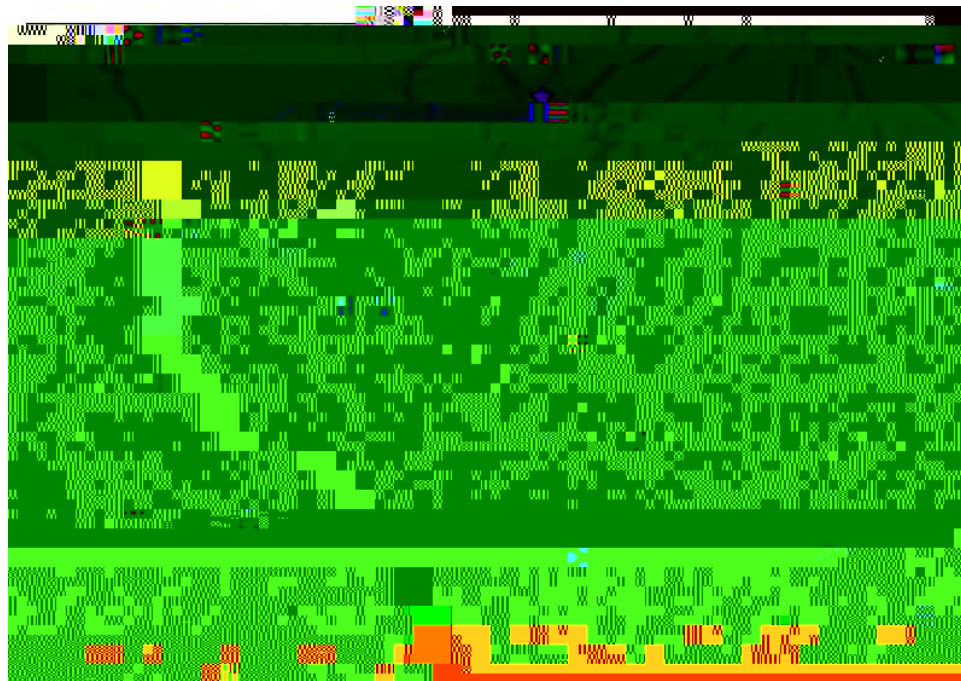
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Figure 1: Cities in Capital Region



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Research Question #3:

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GROCERY STORE RESULTS

Grocery Store Definitions of Local Food

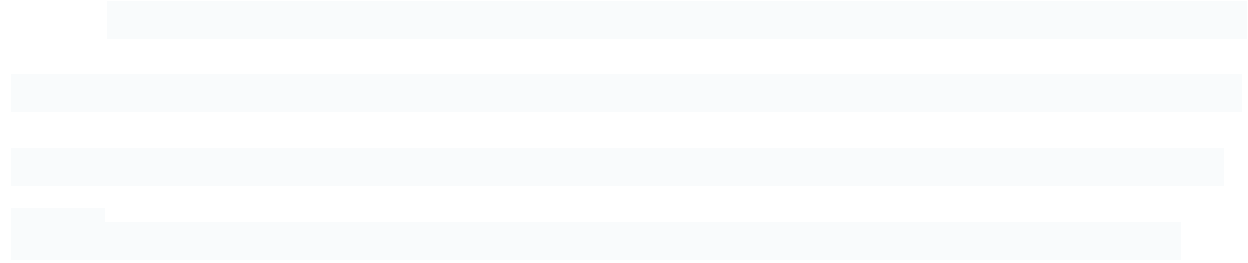




Figure 7: Map of Grocery Store Definitions of Local

Local Food Availability



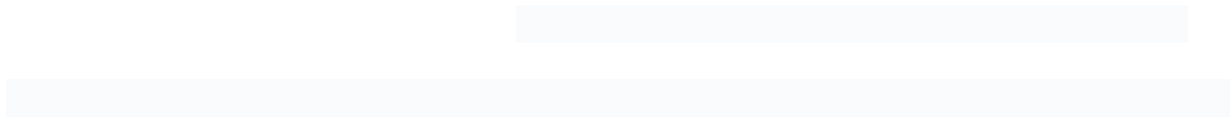
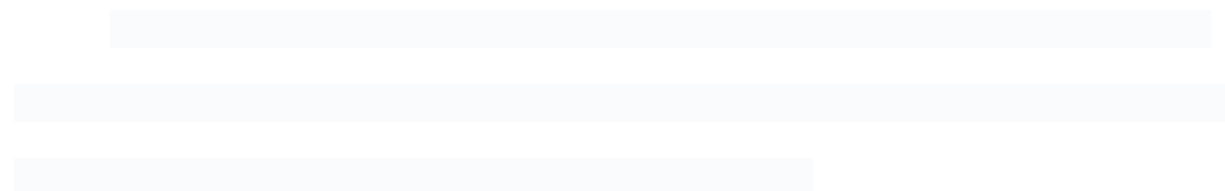


Figure 9: Local Food Coverage vs. Grocery Store Categories

By city

Troy



Albany



Mechanicville





Glens Falls



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Mechanicville

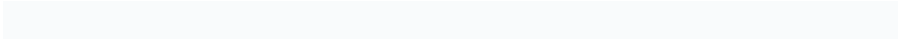
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Consumer Perceptions of Local Food

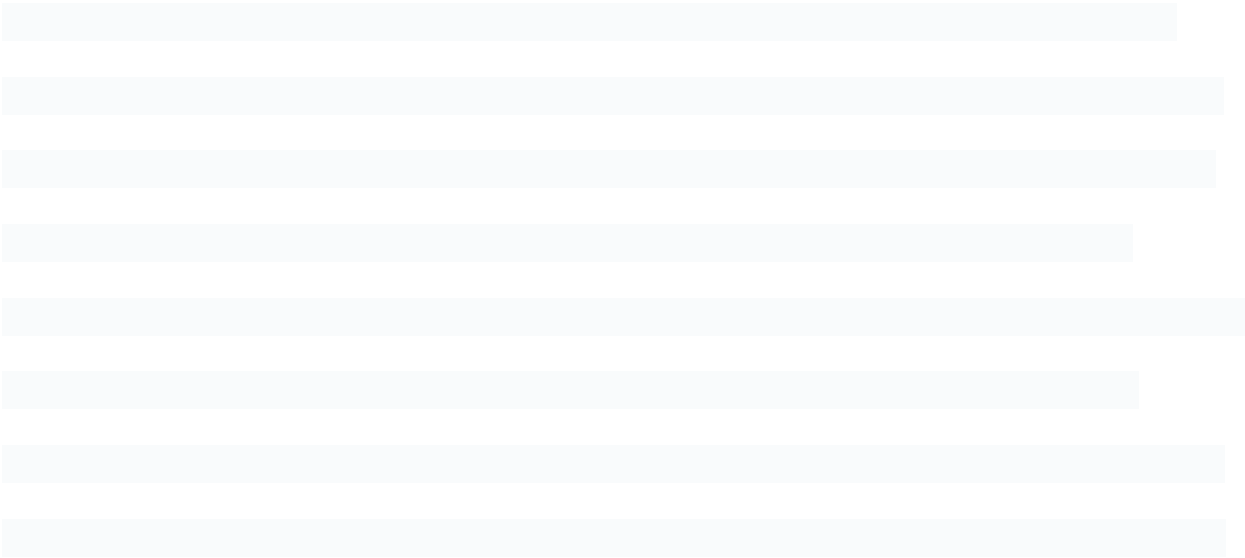


Figure 11: Consumer perception of local food

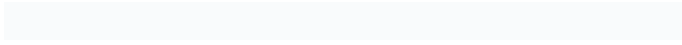




Figure 13: Importance of Availability of Local Food To Regular Price Chopper Shoppers, Hannaford Shoppers, and Natural/Health Food Store Shoppers

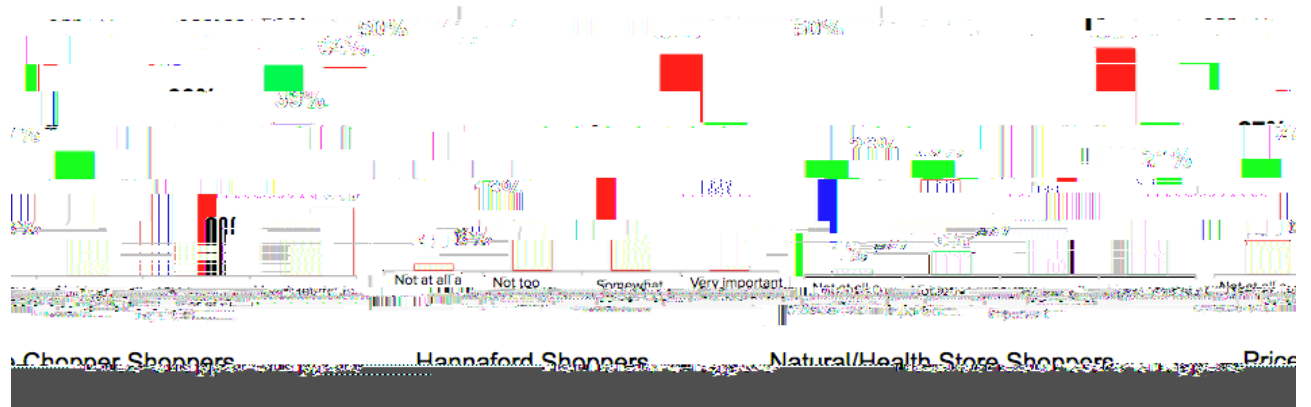
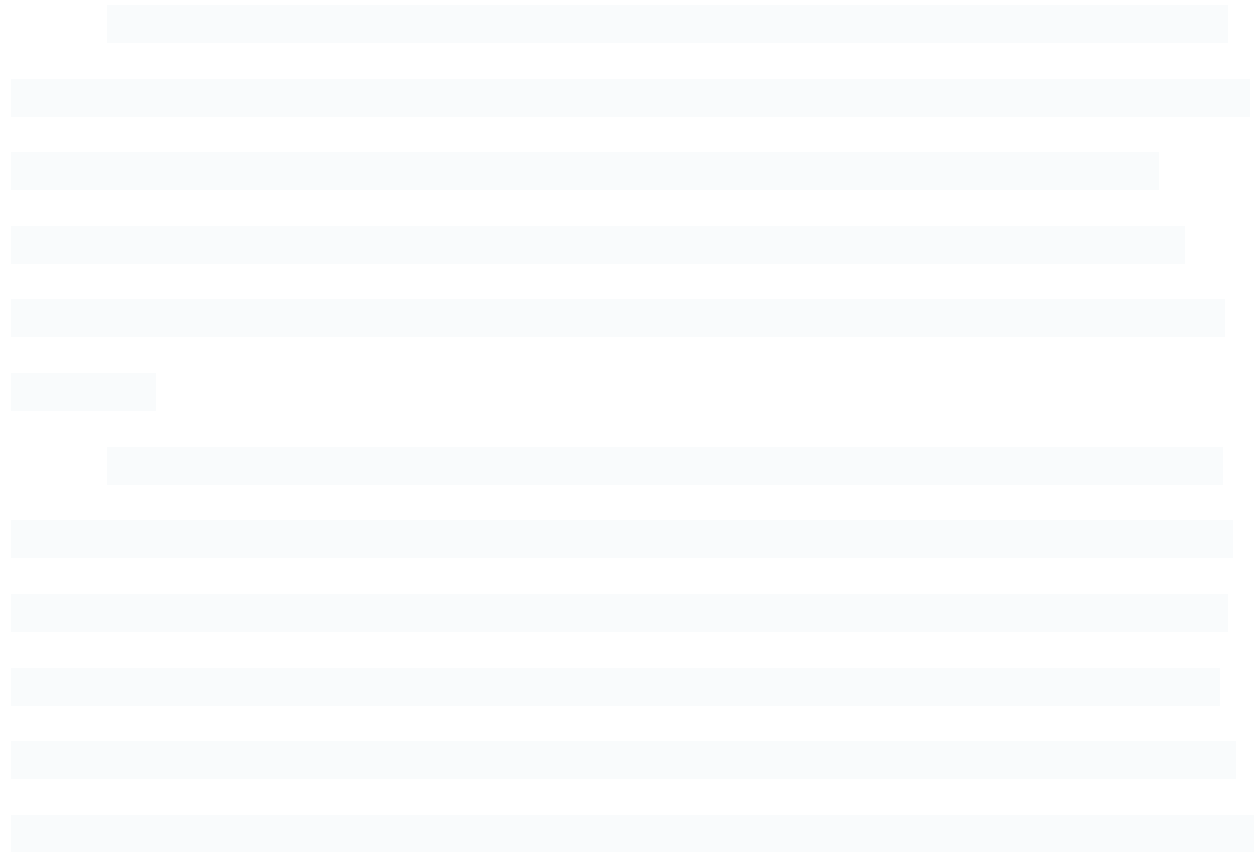


Figure 15: For Each Phrase Indicate if Each Description Would Make you Significantly More Likely to Buy it, Somewhat More Likely, Have No Effect, Somewhat Less Likely, or Significantly Less Likely To Buy it.

Figure 16: Percent of Consumers who prefer each type of label phrasing

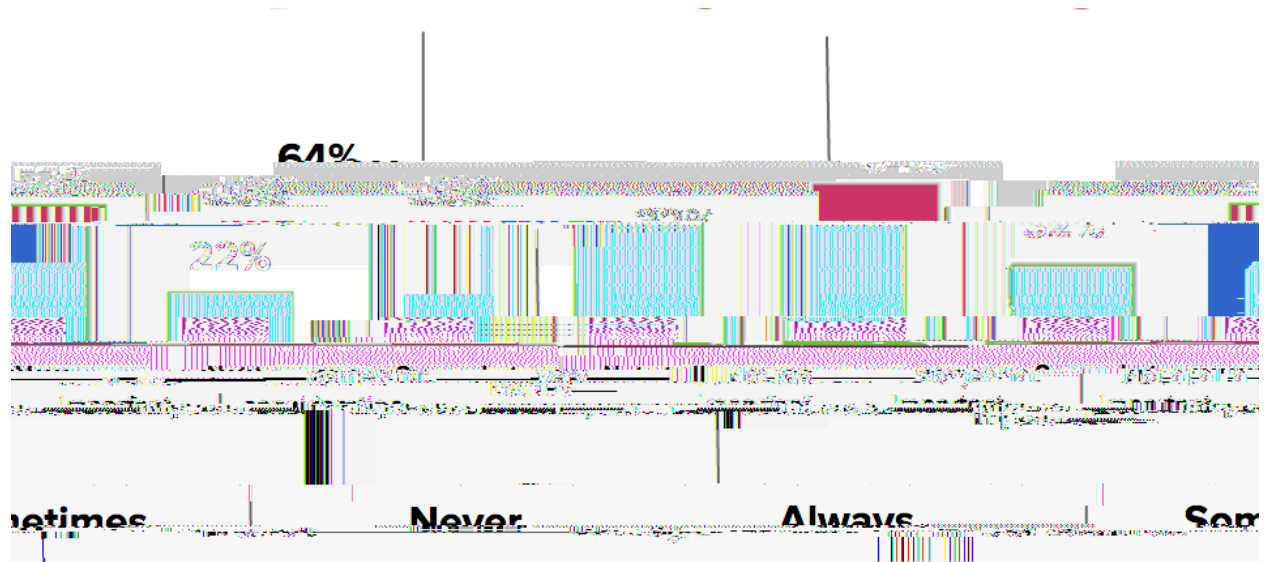
Can Consumers Distinguish Local Food?



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Figure 19: Being able to always, sometimes, or never distinguish local food vs. How important the availability of local food is when choosing a place to shop.



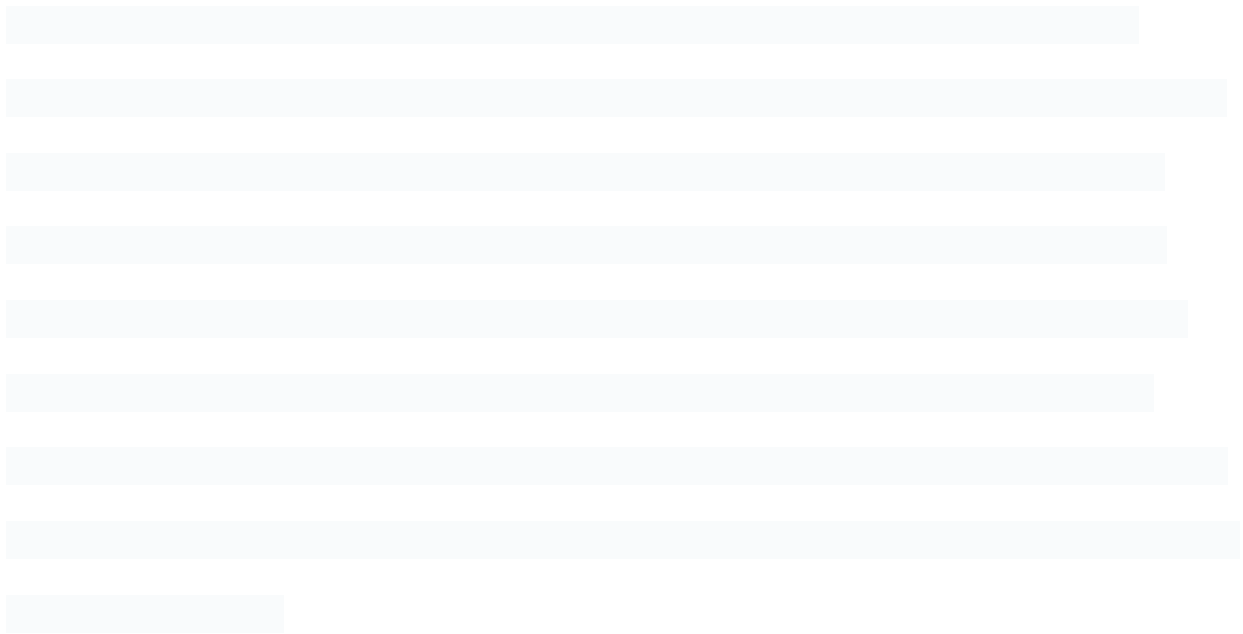
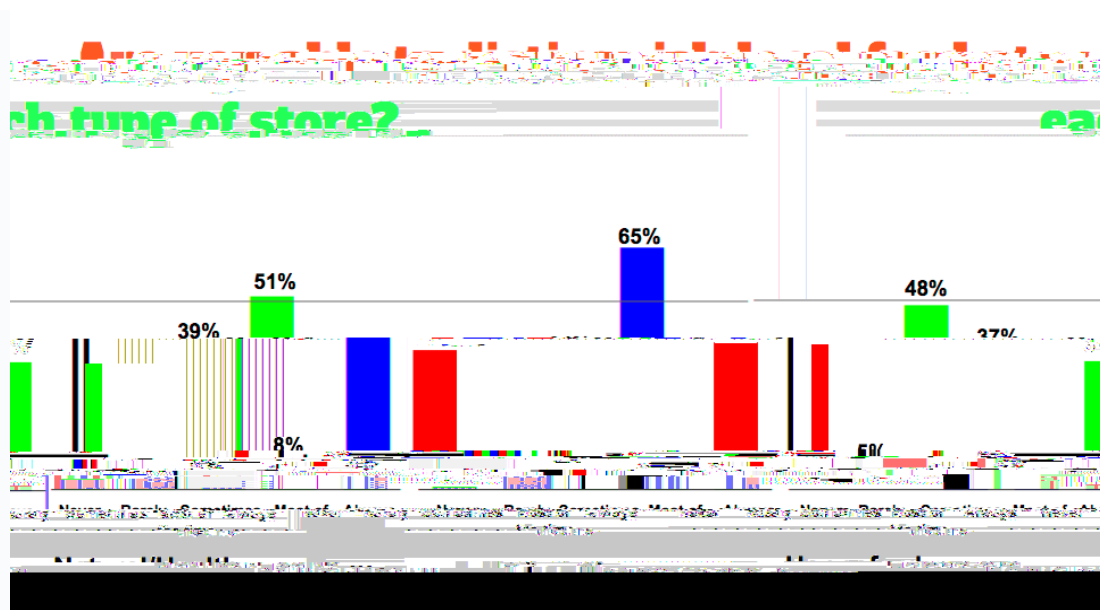


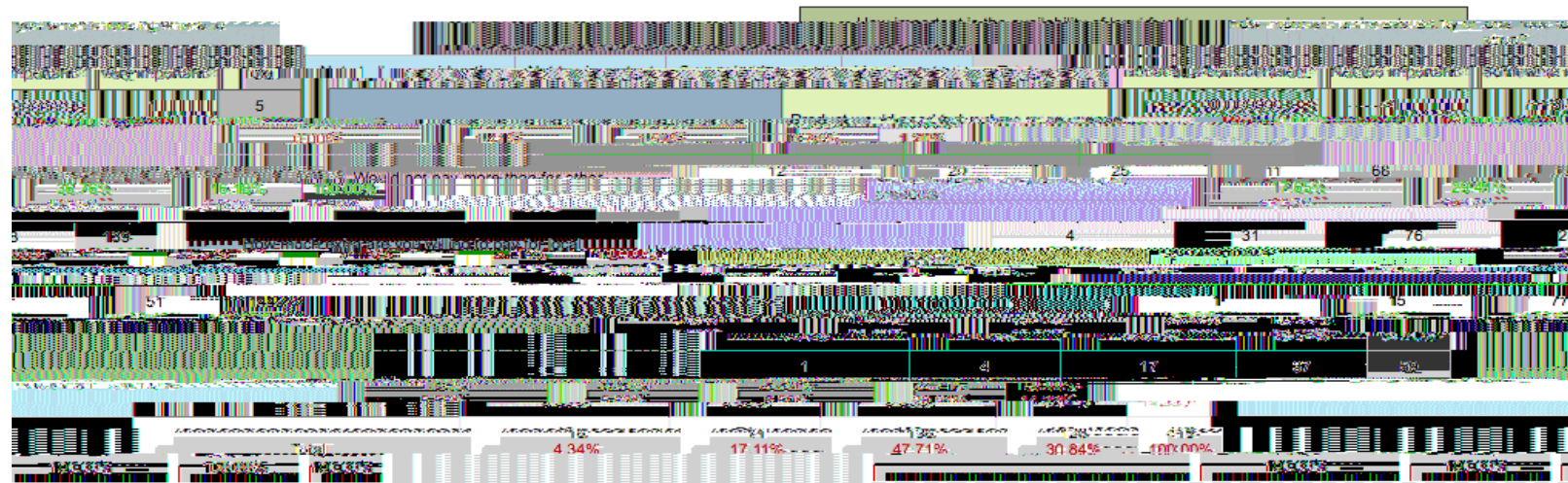
Figure 21: Are you able to distinguish local food at each type of store?



Consumer Willingness to Pay For Local Food



Figure 23: Importance of local food availability when choosing where to shop vs. willingness to pay more for a local item



Grocery Store Brand Disloyalty



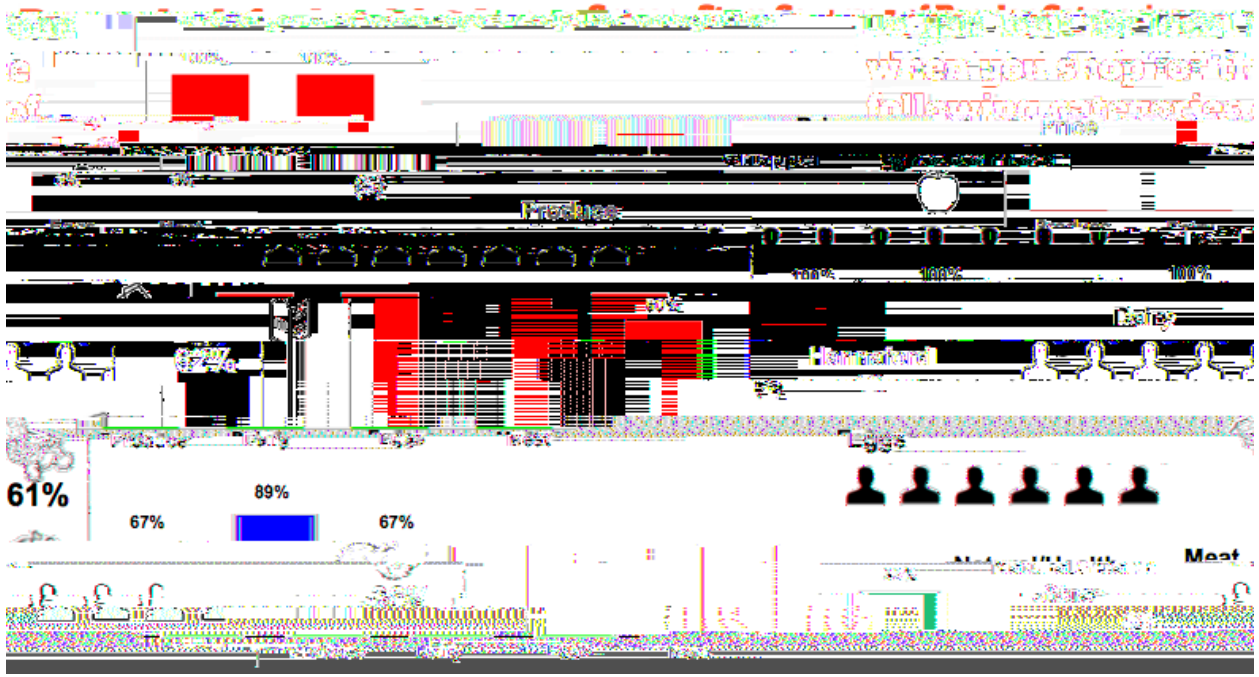
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Discussion

Comparison Between Grocery Store Definitions of Local Food and Consumer Definitions of Local Food

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Figure 24: Local Food Categories Consumers Look for Vs. Percent each Grocery store Supplies Local Food in Top Food Categories



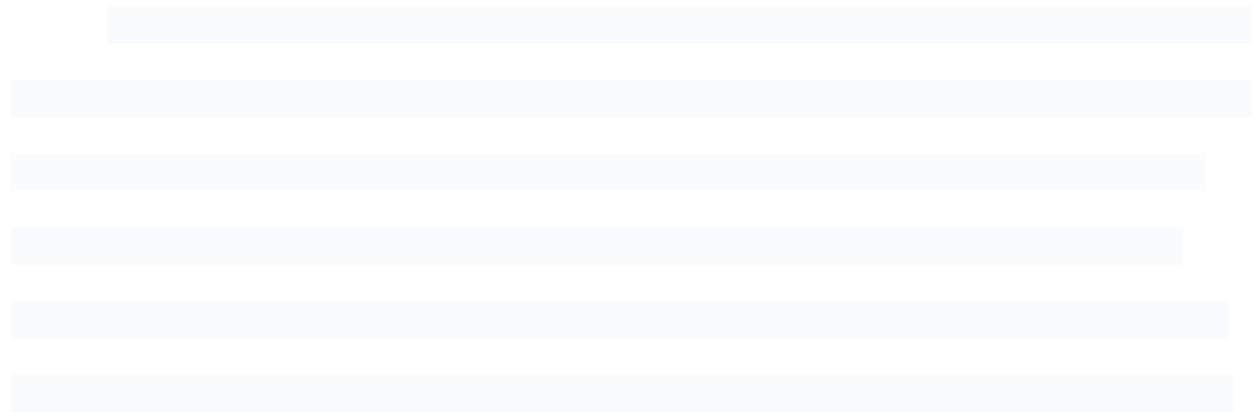
Comparison between Local Food Marketing in Grocery Stores and Consumer Perception of Local Food Marketing

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Figure 25: Differences in Marketing Strategies Between Hannaford, Price Chopper, and Natural/Health Food Stores

Disconnect Between Employees and Headquarters



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Appendix

Appendix A: City Data

Figure 2: Cities Surveyed in Capital District Region

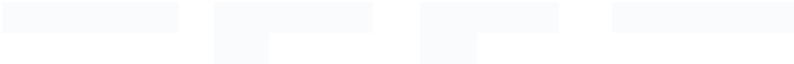
Figure 5: Grocery Store Local Evaluation

Figure 6 : Specifics of Local Labeling

Store

**Who
decides**

Figure 7: Categories Covered vs Type of Store



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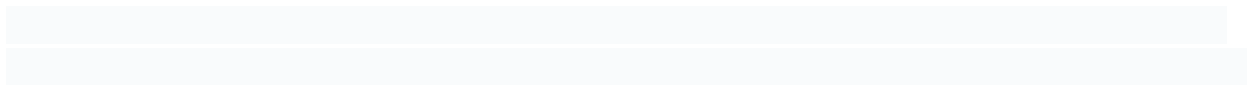
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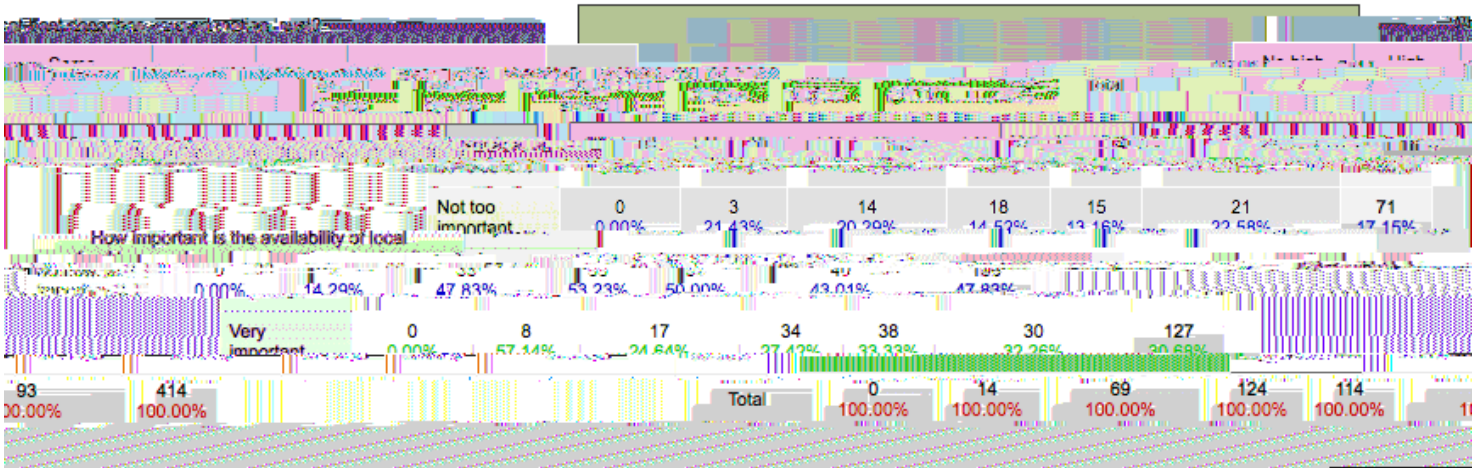
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Appendix D: Consumer Survey Data

Figure 14: Importance of Local Food Availability when Choosing Where to Shop vs. Education Level



Ebscohost.

Home Grown: The Case For Local Food In A Global Market

Appetite,

Wholefoodsmarket.com.

Steubenstmarket.com.

Agricultural Marketing Service

USDA.gov

The New York Times Opinion Pages.

Deloitte Consulting LLP

