

# **Building Your Network**

# Today's Facilitator:

## Kerry Ann Rockquemore, PhD

Kerry Ann Rockquemore, PhD is the President of the *National Center for Faculty Development & Diversity*. Her scholarship has focused on interracial families, biracial identity, and the politics of racial categorization. She is author of two books: *Beyond Black* and *Raising Biracial Children*, as well as over two dozen articles and book chapters on multiracial youth. After Dr. Rockquemore became a tenured professor (at the University of Illinois at Chicago), her focus shifted to improving conditions for pre-tenure faculty by creating supportive communities for professional development, research productivity, and work/life balance. Her award-winning work with under-represented faculty led to the publication of her most recent book: *The Black Academic's Guide to Winning Tenure Without Losing Your Soul*. Through the NCFDD, Dr. Rockquemore provides workshops for new faculty at colleges across the U.S., writes a weekly advice column for *Inside Higher Education*, and facilitates an online discussion forum for faculty, post-docs and graduate students at [www.FacultyDiversity.org](http://www.FacultyDiversity.org)

# TODAY'S WORKSHOP

**PART I:** Common Mistakes

**PART II:** Re-thinking Your Network

**PART III:** How to Cultivate The Network  
You Need to Thrive in the Academy

**PART IV:** Moving Forward

# I. Common Mistakes

## MENTAL & BEHAVIORAL ERRORS

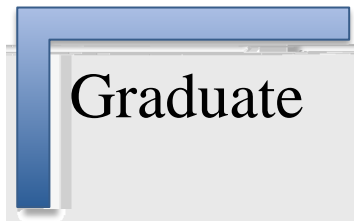
<b>Differentiating the ideal from what's real</b>	“It’s really all about the work, so if I just do great work I’ll be successful.”
<b>Reactive vs. proactive stance</b>	“Everyone’s so busy, I don’t want to bother anyone with _____...”
<b>Hyper-individualism</b>	“I can figure everything out myself.”
<b>Waiting for the perfect mentor/guru</b>	“I’m looking for a mentor who can meet all my needs for my entire career. If only I can find that person...”
<b>Narrow belief about professional development</b>	

# I. Common Mistakes

## MENTAL & BEHAVIORAL ERRORS

<b>Staying Safe</b>	“I only socialize with people in my department that I like.”
<b>Inability to differentiate between ideas and self-promotion</b>	“I avoid talking about my work because I don’t want to seem _____”
<b>Self-isolation</b>	“At conferences, I only spend social time with people I already know.”
<b>Fear that asking for help = incompetence</b>	“I don’t seek help, assistance, and/or support”
<b>Perfectionism</b>	I hold on to work until it’s perfect...

# II: Re-Think Mentoring



Substantive  
Feedback

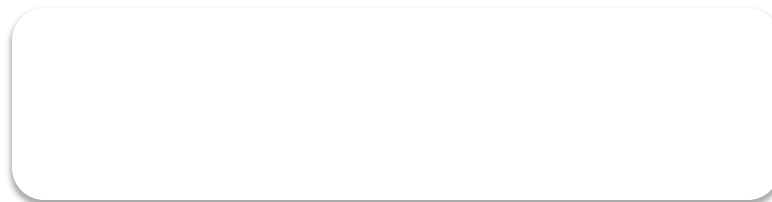
Professional  
Development

Emotional  
Support

Access to  
Opportunities

Intellectual  
Community

Sponsorship



Access to



# III: How To Cultivate A Thriving Network

1. Assess your current network
2. Identify your current needs
3. Ask: How can I get my needs met?
4. Plan to maximize your opportunities
5. Identify your limiting beliefs
6. Commit to ACTION

It requires knowing **WHAT** you need and **ASKING** for it!



# WHO IS IN YOUR CURRENT NETWORK?



**STEP #2:  
IDENTIFY YOUR  
CURRENT NEEDS!**

!

# WHAT'S MISSING? WHAT DO YOU NEED?



# STEP #3:

**How can YOU move towards getting your needs met?!**

!

Missing Piece: \_\_\_\_\_

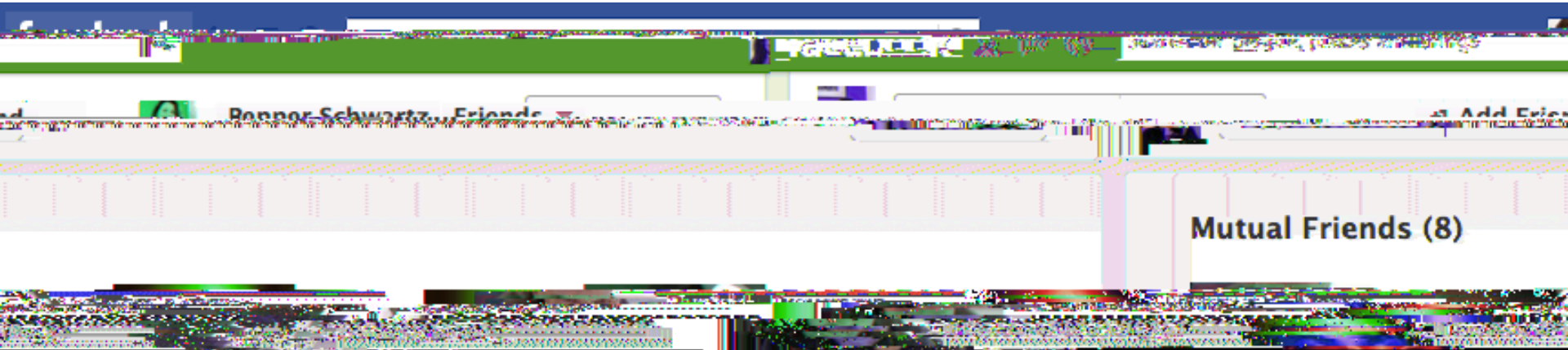
1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_

# **STEP #4: How Can You Maximize Your Opportunities?!**

**!**

<b>Your Next Conference?</b>	<b>Who Already Has What You Want?</b>	<b>Who has expressed interest</b>

# A little Facebook Trick: Let's Say I Want to Meet Pepper Schwartz...





# STEP #5:

## Identify Your Limiting Beliefs!

LIMITING BELIEFS:	CHECK ALL THAT APPLY
Who am <i>I</i> to contact _____?	
My work isn't ready to show anyone/ good enough.	
I may be rejected/embarrassed/humiliated.	
I don't have the resources to _____ .	
Nobody has ever helped me in the past, so nobody will help me now	
I'm afraid of _____!	
I don't know where to find _____	

# STEP #6: Commit to Action

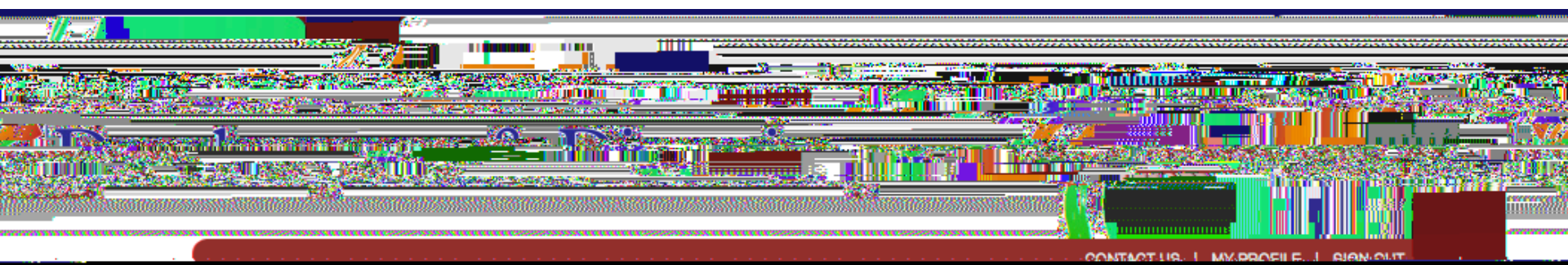
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What are THREE actions you can take TODAY to move forward?

1. \_\_\_\_\_

2. \_\_\_\_\_

3. \_\_\_\_\_



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